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July/August/September 2019

COVER STORY



Critical Operations

Technology is terrific. But without a vision and strategy for applying it effectively, you could do more harm than good. Read more.

FEATURES



The State of Independents: Flexible Flyers

A company's ability to move quickly can be a godsend in any economy. For independent equipment finance firms, agility is not just an advantage; it's a birthright. Read more.

Data Dashboard



2019 Survey of Equipment Finance Activity goes interactive. Read more.



Annual Convention Preview

Come to the ELFA Annual Convention to exchange ideas and share best practices for innovating, winning business and leading in an age of rapid change. Read more.

SPECIAL INSERT



2019 ELFA Software Guide

Discover the leading software solutions for the equipment finance industry. Plus: 7 steps to incorporate emerging technologies into your operations. Read more.

COLUMNS

From the President & CEO

Big-picture thinking, by ELFA President & CEO Ralph Petta. Read more.

Executive Perspective

Navigating a new normal, by Isaac Flenner. Read more.

Leasing Law

Air, rail & marine finance, by Bob Goldberg, Eddie Gross, Margie Krumholz and Melissa Kopit. Read more.

Financial Watch

Accounting changes to look out for on the FASB agenda, by Daryl Buck and John Bober. Read more.

Federal Insight

A strong united voice at Capitol Connections, by Chelsea Neil. Read

Around the States

New York legislation targets all commercial financing, by Scott Riehl.

<u>more</u>. <u>Read more</u>.

DEPARTMENTS

 <u>ELFA News</u> - A roundup of association events, resources and member news

- ELFA Leadership 2020 See who's up for election by the ELFA membership
- Events Spotlight on Emergence2019 and Legal Forum
- Business Council Updates 5 minutes with the Small-Ticket Chair
- <u>Industry Dashboard</u> The latest ELFA and Foundation data
- Foundation News Your summer reading list, by Anneliese DeDiemar

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