



# EQUIPMENT Leasing & Finance

THE MAGAZINE FOR INDUSTRY EXECUTIVES

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March/April 2021

This issue of ELFA's magazine will not be printed but a [printable PDF](#) is available as well as an [online edition](#) and [digital flipbook](#).

## COVER STORY



### Getting Back on Track for Growth

Has the time come for equipment finance companies to prime their engines and start growing again? Credit and collections experts weigh in. [Read more.](#)

## FEATURES



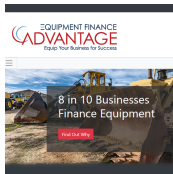
### Rekindle Your Fire!

Ready to re-ignite your career development? The ELFA Women's Council is here to help. [Read more.](#)



### This Isn't the Time to Sit on the Sidelines

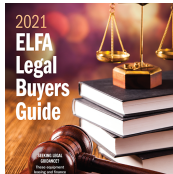
Member engagement is critical to ELFA's government relations strategy. [Read more.](#)



## Spreading the Gospel of Equipment Finance

ELFA's enhanced site for end-users helps businesses take advantage of the benefits of equipment finance. [Read more.](#)

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## 2021 ELFA Legal Buyers Guide

Seeking legal guidance? These equipment leasing and finance lawyers are ready to serve you! [Read more.](#)

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## MEMBER VOICES



### Executive Perspective

It's time for lenders to step up and support the small business community, writes Christopher Johnson. [Read more.](#)



### Executive Perspective

Bruce Winter asks if Fintech models have made personal relationships obsolete. [Read more.](#)



### Business Council Update

Spend 5 minutes with the Captive & Vendor Finance Chair, Jayma Sandquist of John Deere Financial. [Read more.](#)



### Milestones

Walter Dean of Dean Machinery International reflects on 25 years as an ELFA member. [Read more.](#)

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## COLUMNS

### From the President & CEO

Ralph Petta invites you to help ELFA celebrate 60 years of bringing members together. [Read more.](#)

### Financial Watch

Joseph P. Sebik, CPA looks at corporate income taxes in a time of pandemic and a new administration. [Read more.](#)

### Leasing Law

Bundle up! Stephen T. Whelan explores whether a bundled contract constitutes chattel paper. [Read more.](#)

### Around the States

New York licensing bills include leasing, reports Scott Riehl. [Read more.](#)

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## DEPARTMENTS

- [ELFA News](#) - A roundup of association events, resources and member news
- [Industry Dashboard](#) - The latest ELFA and Foundation data
- [Foundation News](#) - What can we do for you?

*Members of the Equipment Leasing and Finance Association receive Equipment Leasing & Finance Magazine bimonthly. Please submit your questions and comments regarding the magazine to [EL&F@elfaonline.org](mailto:EL&F@elfaonline.org).*



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