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January/February 2023

COVER STORY



The Year Ahead

6 forces shaping equipment finance and the U.S. economy in 2023, by Jeff Jensen and Desmond Dahlberg of Keybridge Research

FEATURES



Equipment Management: Out on a Limb

Equipment managers say shortages are good for business, but abnormal conditions present unique challenges. Plus: What to expect at the Equipment Management Conference.



Funding Reaches a Tipping Point

Deals are still being funded but rising interest rates have changed nearly everything as the 2023 Funding Conference approaches.



Diversity, Equity and Inclusion: An Answer?

The Equity Forum in November was the first ELFA in-person event dedicated solely to an examination of DEI. Read takeaways from Equity Committee Chair Scott Thacker.

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ELFA thanks our advertisers! <u>Take a look</u> at who advertised in this issue of *Equipment Leasing & Finance* magazine.



<u>Inspiring New Thinking About Technology and</u> Innovation

ELFA's Innovation Advisory Council is helping the equipment finance industry be "future-ready," writes Deb Reuben.



5 Trends in Equipment Finance Pay

With two openings for every job seeker, pay across financial services firms is under pressure.

SPECIAL INSERT



2023 ELFA Education Supplement

View ELFA's Annual Schedule of Conferences, Workshops & e-Learning Opportunities.

MEMBER VOICES



2023: Ready, Set, Go!

ELFA is launching a new long-range strategic plan that will serve as a roadmap for our association, writes Ralph Petta.

Meet the New ELFA Board Chair



Bob Neagle on strengthening the beacon that guides ELFA members.

COLUMNS

Leasing Law

Florida UCC Filings Require Absolute Precision, by Brad Salyer

Federal Insight

Light and Heat in 2023, by Andy Fishburn

Executive Perspective

Data Comes from Somewhere, So Let's Protect It, by Brett Davis

Financial Watch

Tax Law Updates, Including the Inflation Reduction Act, by Joe Sebik

Around the States

ELFA Partners with NOBEL Women and Witnesses History in MD, by Scott Riehl

Business Council Updates

5 Minutes with Bank Chair Rob Seltzer of BciCapital, Inc. (BciC)

DEPARTMENTS

- ELFA News A roundup of association events, resources and member news.
- Industry Dashboard The latest ELFA and Foundation data
- Foundation News An A+ Way to Give Back, by Charlie Visconage

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