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# January/February 2022

This issue of ELFA's magazine will not be printed but a printable PDF is available as well as an online edition and digital flipbook.

#### **COVER STORY**



#### State of the Industry 2022

Keybridge Research shares six key predictions and expected trends that will shape the economy and the equipment finance industry in 2022.

#### **FEATURES**



### Hard Assets Get a Hard Look

Equipment managers say shortages, surging prices and new uses are changing how they view certain assets. Get the lay of the land before the Equipment Management Conference.



## Pathway to Servitization

Amid changing customer expectations and disruptions from the pandemic, equipment finance companies are considering new service models.



## ELFA Executive Roundtable: The War on Talent

March 13-15, 2022

Omni Amelia Island Resort Hotel - Amelia Island, Florida



### **ELFA Launches Knowledge Hub**

It's easier than ever for ELFA members to find the business intelligence you need—in one centralized location.



#### **Driving Innovation in Equipment Finance**

Catch up with ELFA's Technology Innovation Working Groupthey had a busy 2021 and foresee three hot topics 2022.

#### **SPOTLIGHT**



### Counting on DiCecco

Meet ELFA Board Chair Mike DiCecco, who looks forward to a year of advancing the association's agenda on all fronts.



### **Foundation News**

The Foundation welcomes its 2022 Board of Trustees, Including its first woman Board Chair Nancy Pistorio.



# 5 Minutes with the Independents Chair

We talk to Jonathan Albin, Chair of the Independent Business Council Steering Committee.



### **Executive Perspective**

Amid increasing demands, the key is to understand what you do best, writes Quentin Cote.



#### From the President & CEO

Ralph Petta encourages members to visit the Knowledge Hub for indispensable industry intelligence.

#### **Financial Watch**

Tax Rules Associated with Financing of Electric Vehicles, by Joe Sebik

### **Leasing Law**

Key Considerations When Valuing Equipment in Bankruptcy, by Theresa A. Driscoll, Esq.

#### Federal Insight

Infrastructure Rollout: The Waiting and Watching Game Begins, by Andy Fishburn

#### **Around the States**

What You Need to Know About Enhanced Financial Disclosure Requirements.

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#### **DEPARTMENTS**

- <u>ELFA News</u> A roundup of association events, resources and member news
- Industry Dashboard The latest ELFA and Foundation data

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