Women’s Leadership Forum LIVE!
April 20, 2021

STOKING THE FIRE

Presented by the ELFA Women’s Council
## SCHEDULE OF EVENTS

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<th>Time</th>
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<td>10–10:30am ET</td>
<td><strong>Welcome</strong>&lt;br&gt;&lt;br&gt;Presenters:&lt;br&gt;&lt;br&gt;<strong>DEB BAKER</strong>&lt;br&gt;Chair, ELFA Women’s Council&lt;br&gt;Head of Worldwide Leasing &amp; Financing, HP Inc.&lt;br&gt;&lt;br&gt;<strong>KRIS SNOW</strong>&lt;br&gt;Chair, ELFA Board of Directors&lt;br&gt;President, Cisco Systems Capital Corporation&lt;br&gt;&lt;br&gt;<strong>JENNIFER FANZ</strong>&lt;br&gt;Chair, Women’s Leadership Forum&lt;br&gt;Country Sales Manager, US Healthcare, DLL</td>
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<td>10:30-11:30am ET</td>
<td><strong>Keynote: The 5 Degree Principle:</strong>&lt;br&gt;Small Changes to Spark Big Results&lt;br&gt;This powerful keynote packs valuable tools, practical insights and encouragement to make changes one step at a time. When you use the 5° Principle, the subtle shifts you make will add up to major advances in productivity and effectiveness. You cannot cross a room in a single step, nor can you meet big challenges in one try. Make a small change, take a baby step and produce big results.&lt;br&gt;- Recognize what you control vs. what you don’t.&lt;br&gt;- Scale down obstacles and challenges to manageable chunks.&lt;br&gt;- Develop a growth mindset.&lt;br&gt;Participants will learn to achieve greater results by making small, focused changes to increase productivity, improve energy levels and achieve a heightened sense of fulfillment and accomplishment.</td>
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<td>11:30-noon ET</td>
<td><strong>Break</strong>&lt;br&gt;&lt;br&gt;<strong>Executive Leader Panel: Stoking the Fire</strong>&lt;br&gt;Grab some lunch or a late breakfast (depending on your time zone) and hear directly from equipment finance industry leaders. Learn how this diverse group managed to not only survive but thrive and lead their teams over the past year. Discover insights that you can apply to your own career: When you are faced with challenges and bumps in the road, how can you keep your fire burning? And how can you continuously stoke your fire—and your team’s fire—and not let setbacks extinguish your flame?</td>
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<td>12-1 pm ET</td>
<td><strong>Moderator:</strong>&lt;br&gt;<strong>KARA MIYASATO</strong>&lt;br&gt;Member, ELFA Women’s Council&lt;br&gt;Marketing Director, Stryker, Flex Financial&lt;br&gt;&lt;br&gt;<strong>Panelists:</strong>&lt;br&gt;<strong>MICHELLE FUCHS</strong>&lt;br&gt;Vice President, Business Development Manager, Stearns Bank NA-Equipment Finance Division&lt;br&gt;&lt;br&gt;<strong>CHRISTINE GAGNON</strong>&lt;br&gt;CFO, African Asset Finance Company&lt;br&gt;&lt;br&gt;<strong>NANCY A. ROBLES</strong>&lt;br&gt;COO/Compliance Officer, Eastern Funding&lt;br&gt;&lt;br&gt;<strong>SCOTT THACKER</strong>&lt;br&gt;Chair, ELFA Equality and Chair, Equipment Leasing &amp; Finance Foundation&lt;br&gt;CEO, Ivory Consulting Corporation</td>
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<td>Presenter</td>
<td><strong>SHANNON CASSIDY</strong>&lt;br&gt;Executive Coach, Team Facilitator &amp; Keynote Speaker, bridge between, inc.</td>
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1-1:50pm ET
Optional Networking Session
Mix and mingle with other attendees. Virtual networking tables will be labeled as follows so you can select the topic of greatest interest:

- **Emerging Talent:** Are you newer to the industry? Let’s connect.
- **Seasoned Talent:** Are you an industry veteran? Let’s connect.
- **Executive Leader Panel Chat:** Discuss the Executive Leader Panel.
- **“5 Degree” Chat:** Discuss Shannon Cassidy’s session.
- **Our Virtual World** – Discuss best practices for succeeding in a virtual world.

2-3pm ET
Reinvention: Letting Go of Yesterday to Ignite Your Tomorrow
Things do not always feel awesome in business and life, but we can still choose to make awesome happen. Sometimes moving forward to new possibilities requires letting go of things that may have worked well in the past. Not because those things are wrong, but because disruptions made them less relevant. Join Jennifer Fanz and Deborah Reuben for a casual and candid fireside chat about navigating disruption, firing up your curiosity and imagining new possibilities to shape your tomorrow.

Presenters:

- **JENNIFER FANZ**
  Chair, Women’s Leadership Forum
  Country Sales Manager, US Healthcare, DLL

- **DEBORAH REUBEN, CLFP**
  Chair, ELFA Technology Innovation Work Group
  Founder & CEO, TomorrowZone

3:30-4pm ET
Break

4–5pm ET
Keynote: How to Defuse the Landmines We Plant in Our Lives
Life is hard enough! There are “landmines” at work with bosses and co-workers, our children’s school, the political climate, etc. Unfortunately for some reason we often go ahead and plant MORE! Things like Comparison, Insecurity and Negative Self Talk don’t serve us and eventually blow up in our lives. This session will help you eradicate these and protect your joy.

Presenters:

- **KEVIN SENSENBRENNER**
  Member, ELFA Women’s Council
  SVP/Senior Managing Director, Head of Asset Management, Stonebriar Commercial Finance

- **KELLY ACCETTA**
  Personal Development Coach and Success Trainer

5–5:15pm ET
Closing Session: Recap and Wrap-Up

Presenter:

- **JENNIFER FANZ**
  Chair, Women’s Leadership Forum
  Country Sales Manager, US Healthcare, DLL

5:15-6pm ET
Closing Networking Reception
Mix and mingle with other attendees. Virtual networking tables will be labeled as follows so you can select the topic of greatest interest:

- **Open Networking:** You choose the topic!
- **First-Time Attendees:** Connect with other newcomers.
- **Kelly Accetta** session takeaways
- **Shannon Cassidy** session takeaways
- **Deb Reuben** session takeaways
- **Executive Leader** session takeaways

Your Chance to Win!
Make sure you attend the Closing Networking Session for your chance to win Shannon Cassidy’s book, *The 5 Degree Principle*, or Kelly Accetta’s book, *How to Defuse the Landmines We Plant in Our Lives*.