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Polling

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Robyn Bowen, Moderator Principal, Property Tax Compliance Principal, Property Tax Compliance Ryan, LLC



Teresa Sharp Ryan, LLC



Wayne Ownby Contractor **BBVA Equipment Finance**

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Topics and Learning Objectives

- 1) Impact on property tax compliance
 - Jurisdictional initial response including rendition and tax bill extensions and relief opportunities
 - Benefits and challenges including tracking adjusted due dates and impacts to property tax recovery and budgeting/accrual planning
- 2) Impacts of delayed appeals and audits
- 3) Strategic planning for current and future year appeals based on the present economic landscape



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Polling Question #1 Have you taken advantage of extended due dates? ELFA EQUIPMENT LEASING AND FINANCE ASSOCIATION 6

Renditions

- Jurisdictional Response
 - Extension of deadlines at the State and/or Jurisdictional level
 - · Late filing penalties waived
 - Jurisdictions accepting electronic filing methods
 - States traditionally due later in the year do not appear to be making adjustments

Taxpayer Challenges/Advantages

- Ability to file electronically in more jurisdictions
- Tracking new due dates
 - Resources
 - Confirmation challenges for extended due dates



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Polling Question #2 Have you had success applying for tax bill payment extensions?

Tax Bills

- Jurisdictional Response
 - Extension of deadlines at the State and/or Jurisdictional level
 - Automatic
 - Application-based
 - Penalty cancellation/relief
 - Case-by-case basis
 - Payment installments
 - · Delay in issuing tax bills
 - Examples
 - Trouble jurisdictions
 - · Large jurisdictions
 - Major changes

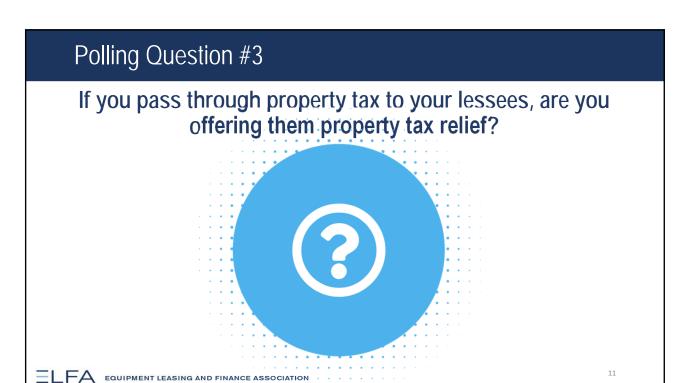


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Tax Bills - Continued

- Taxpayer Challenges/Advantages
 - Tracking new due dates
 - Resources
 - · Confirmation challenges for extended due dates
 - Application requirements
 - Delayed tax expenditure
 - · Delay in pass through
 - · Impact to budgets/accruals

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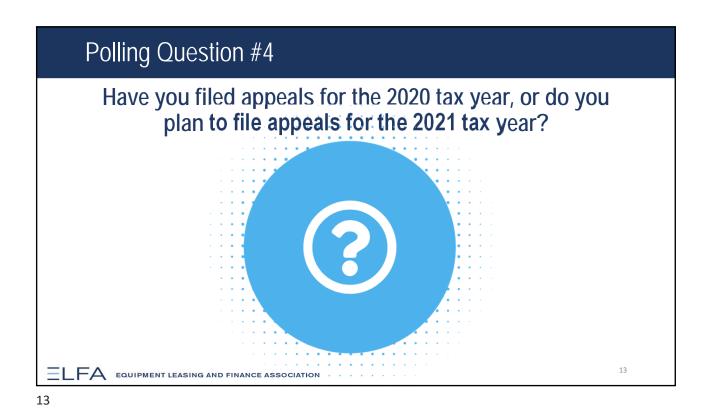


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Appeals

- 2020
 - What opportunities exist for the 1/1 lien date?
 - Is lease activity reducing in 2020 due to lessee financial difficulties due to COVID-19?
 - What practices are lessors implementing that provide assistance to lessees?
 - Options for market value arguments to help reduce values for 2020 to provide tax reductions for lessees
- 2021
 - Rendition planning
 - Consider filing proactive returns with market value adjustments
 - Consider rendering with an adjustment for COVID-19 economic obsolescence

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Impact to Customers/Collections

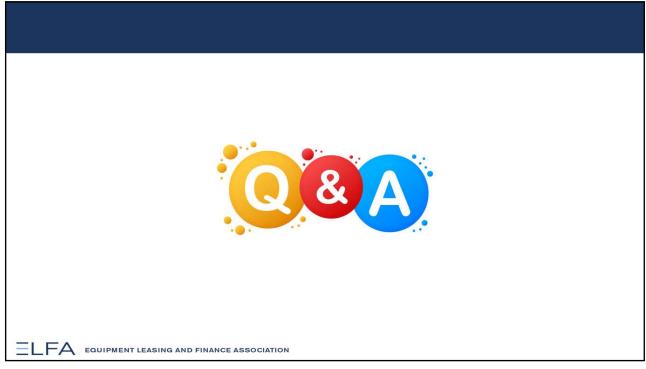
• Early lease termination

Payment defaults

Write-Offs

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