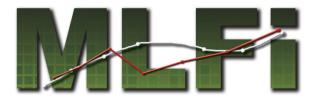
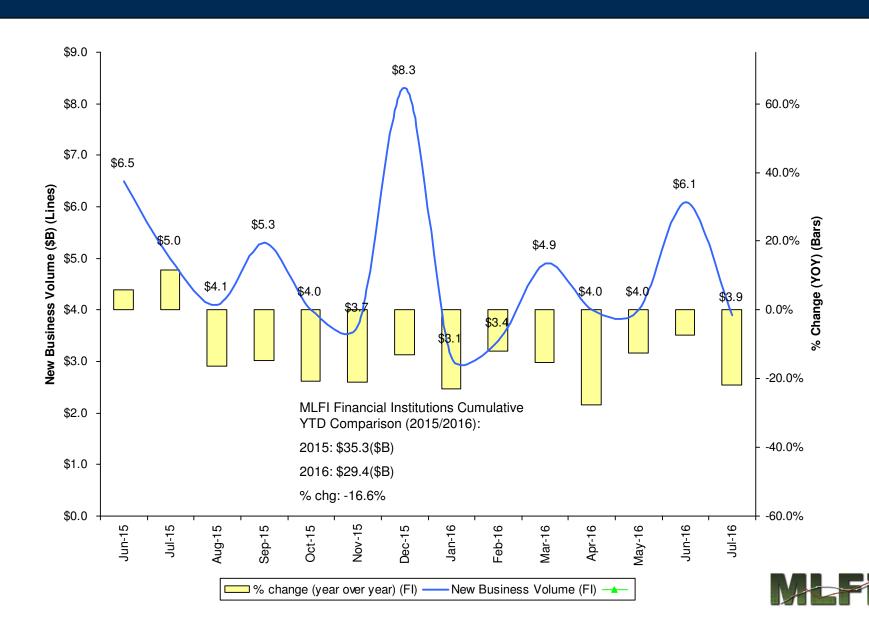


Monthly Leasing & Finance Index (Financial Institutions) ELFA Research Department July 2016

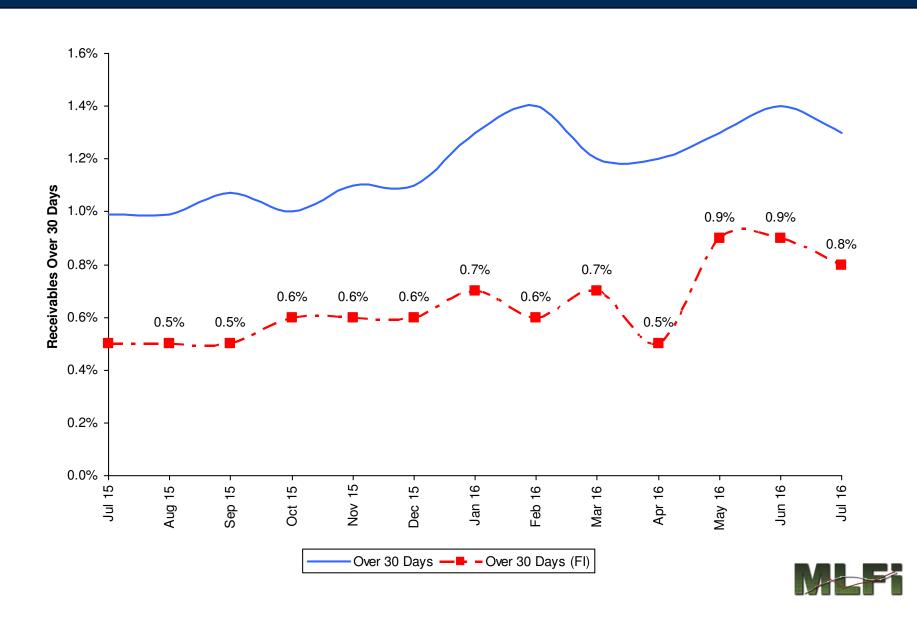




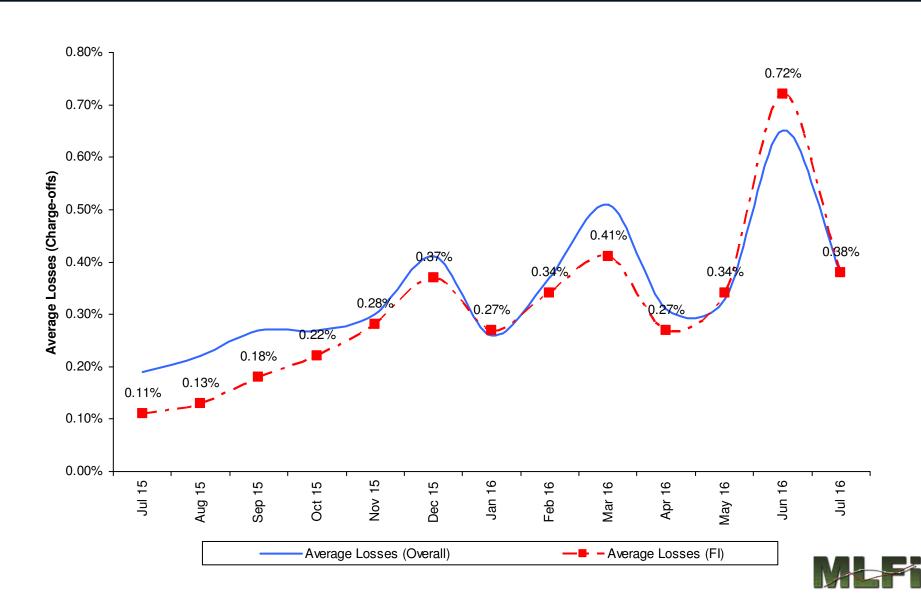
MLFI-25 Financial Institutions New Business Volume (Year Over Year Comparison)



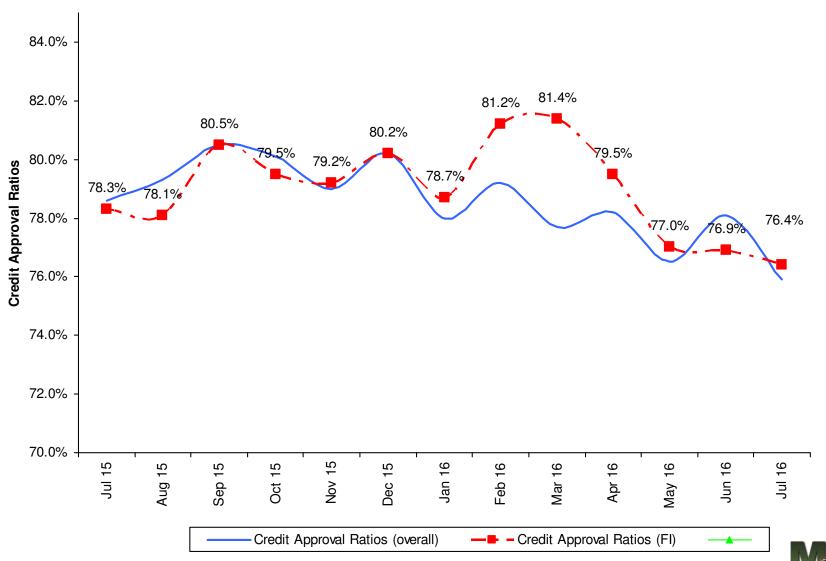
Aging of Receivables Over 30 Days



Average Losses (Charge-offs) as a % of Net Receivables (Year Over Year Comparison)



Credit Approval Ratios As % of all Decisions Submitted (Year Over Year Comparison)





Total Number of Employee % CHG YOY

