

## FACTS ABOUT EQUIPMENT FINANCE FOR SMALL BUSINESSES

- Equipment leasing and financing help all types and sizes of commercial businesses in the United States to acquire the equipment they need to conduct their business operations.
- More than 8 in 10 (82%) used at least one form of financing to do so (i.e., lease, secured loan, or line of credit).<sup>1</sup>
- Leasing was the most common financing method (used by 26%), 16% used secured loans and 14% used lines of credit.<sup>2</sup>

## WHAT KINDS OF EQUIPMENT ARE FINANCED

The top 10 small ticket (transactions up to \$250K) equipment types that are financed.<sup>3</sup>

- 1. Agriculture
- 2. Construction
- 3. Trucks and Trailers
- 4. Office Machines
- 5. Materials Handling
- 6. Computer PCs and workstations

- Medical Imaging, Diagnostic, Surgical, Electronic Medical Devices
- 8. Machine Tools
- 9. Software
- 10. Other Industrial/Manufacturing Equipment

According to PayNet, Inc., in October 2024:

• The *PayNet Small Business Lending Index* (Equifax Small Business Lending Index) was 149.0, up 1.6% year over year.

According to the Federal Reserve's Small Business Lending Survey, in Q2 2024:

- Small business commercial and industrial (C&I) lending decreased 9% from Q2 2023, and 2% from the prior quarter.
- Small business outstanding loan balances increased 4.3% from Q2 2023., C&I loans decreased by 3.4%, and total loans decreased by 0.8%.

ELFA's **Knowledge Hub** is *the* source for business intelligence on the equipment finance industry. This one-stop, online library provides easy access to ELFA's wide range of industry data and information. Visit <a href="https://www.elfaonline.org/KnowledgeHub">https://www.elfaonline.org/KnowledgeHub</a> for additional information.

## Sources:

- 1. Equipment Leasing & Finance Foundation, <u>2024 Equipment Leasing & Finance Industry Horizon Report</u>
- 2. Equipment Leasing & Finance Foundation, <u>2024 Equipment Leasing & Finance Industry Horizon Report</u>
- 3. Equipment Leasing and Finance Association, <u>2024 Small Ticket Survey of Equipment Finance Activity</u>