



50TH Annual Convention

JW MARRIOTT HILL COUNTRY • SAN ANTONIO, TEXAS

October 23 - 25, 2011

*Celebrating 50 Years
of Equipping Business
for Success*

IMPORTANT DEADLINE DATES

- **Monday, August 1, 2011:**
Deadline for early-bird discount on convention registration fee. Note: To take advantage of the discount, you must also reserve your accommodations at the JW Marriott Hill Country.
- **Wednesday, September 21, 2011:**
Last day to receive the special ELFA convention rate for your accommodations at the JW Marriott Hill Country.
- **Monday, October 10, 2011:**
Last day for mail-in and online registrations. After this date registrations can be made on-site. Please note: There are no refunds of registration fees after this date.

BECOME A SPONSOR!

The ELFA Annual Convention provides unmatched opportunities to get noticed, especially through a variety of sponsorship opportunities.

To become a sponsor, contact Steve Wafalosky at 440-247-1060 or steve@larichadv.com

The 50th anniversary of the Equipment Leasing and Finance Association comes at a pivotal time in the evolution of the equipment leasing and finance industry. Today, our industry remains a **vital force in the global economy**, representing 47% of total capital expenditures on equipment plus software, in public and private business. The pressures that our industry has been under over the past several years due to capital constraints, limited liquidity and a depressed demand for equipment are beginning to wane. More money is available to conduct business, which is on the rise. Credit approval ratios are higher, and many member companies are seeing more transactions cross their desks. Our members are back in the business of helping companies acquire the equipment they need.

Critical Issues Addressed at this Year's Convention

- Your value proposition: what value do you bring to your customers?
- Funding challenges facing leasing and finance companies today
- Update on regulatory and legislative issues: federal and state
- The pending changes to lease accounting and their impact on business practices, including technology requirements, legal implications, and the impact on customers
- The different models manufacturers are using for their captives, and the pros and cons of each
- Best practices in the credit analysis and approval process
- Sector analyses: municipal finance, renewable energy, transportation
- Cost-effective technology that allows companies to become more efficient
- Top talent....how to get them, how to keep them

The Equipment Leasing and Finance Association is celebrating 50 years of *Equipping Business for Success*. The industry...along with its association...will always be there to create financial solutions, playing a crucial role in capital formation and economic growth.

WHY ATTEND?

The ELFA Annual Convention is the primary forum that industry leaders turn to with assurance when it comes to addressing critical issues and trends. It is the largest, most important annual gathering of leasing and finance professionals.

Check out the Convention section at ELFA online for the latest detailed information

www.elfaonline.org/pub/events/2011/AC/

Preliminary Schedule

Sunday, October 23

8:15 a.m.	Golf Tournament and Luncheon <i>JW Marriott Hill Country AT&T Canyons Course</i>
8:30 a.m.	Tennis Tournament and Luncheon <i>JW Marriott Hill Country Tennis Courts</i>
9:00 a.m. – 1:00 p.m.	Community Service Project – Habitat for Humanity <i>(pre-registration required)</i>
10:00 a.m. – 8:00 p.m.	Convention Registration <i>(Attendees & Exhibitors)</i>
2:00 – 5:00 p.m.	Exhibitor Setup
2:30 – 4:00 p.m.	Community Service Project – Soldiers' Angels <i>(pre-registration required)</i>
5:00 – 6:00 p.m.	New Members and First-Time Attendee Reception Service Provider Business Council Steering Committee Reception
6:00 – 8:30 p.m.	Welcome Reception (in Exhibit Area)

Monday, October 24

7:00 a.m. – 12:00 p.m.	Convention Registration
7:00 – 8:15 a.m.	Group Breakfast
7:00 a.m. – 4:00 p.m.	Exhibits Open
8:30 – 10:30 a.m.	General Session Chairman's Address and Keynote Address Speakers: DAVID A. MERRILL, Chairman, ELFA <i>President, Fifth Third Equipment Finance Company</i> MARTIN REGALIA <i>Chief Economist and Senior Vice President for Economic and Tax Policy, United States Chamber of Commerce</i>
10:30 a.m. – 3:00 p.m.	Spouse/Companion Event: Cruisin' and Explorin' San Antonio
10:30 – 11:00 a.m.	Break

LOCATION

The ELFA 50th Annual Convention is being held at the JW Marriott Hill Country in San Antonio, Texas. The JW Marriott San Antonio Hill Country is the newest resort in Texas and is located just 20 minutes from downtown San Antonio and the airport. The elements of authentic roots, hacienda inspired style, beautiful views, and healing water serve as the inspiration in bringing this magnificent resort to life. This Texas Hill Country Resort features the 36-hole TPC San Antonio Golf Club, the six-acre River Bluff Water Experience, the 26,000-square-foot Lantana Spa, and seven distinct dining options. Guests enjoy an environment of simple elegance where they feel welcome and free to be themselves. The JW Marriott San Antonio Hill Country experience reflects the very best of the Texas Hill Country, imparts a sense of harmony and wellness, and delivers lasting memories.



Schedule continued

Monday, October 24 *continued*

11:00 a.m. – 12:30 p.m. **Issue Breakout Sessions**

12:45 – 2:15 p.m.

Equipment Leasing & Finance Foundation Luncheon

Speaker:

GARRISON WYNN

President, Wynn Solutions



2:30 – 4:30 p.m.

Issue Breakout Sessions

5:30 p.m.

Individual Company Sponsored Receptions and Events

Tuesday, October 25

7:00 – 8:15 a.m.

Group Breakfast

7:00 – 8:15 a.m.

Women in Leasing Breakfast

7:00 a.m. – 4:00 p.m.

Exhibits Open

8:30 – 10:30 a.m.

General Session

President's Report and Keynote Address

Speakers:

WILLIAM G. SUTTON, CAE

President and CEO, ELFA

GENERAL STANLEY MCCHRYSTAL

*Former Commander of U.S. and International Forces
in Afghanistan*

10:30 – 11:00 a.m.

Break

11:00 a.m. – 12:30 p.m. **Issue Breakout Sessions**

11:00 a.m. – 2:30 p.m. **Spouse/Companion Event: Sizzling Hot San Antonio!**

12:45 – 2:30 p.m.

Business Council Luncheon Meetings

- Small Ticket
- Middle Market Independent
- Financial Institutions
- Captive and Vendor Finance

3:00 – 4:30 p.m.

Issue Breakout Sessions

6:30 – 10:00 p.m.

Closing Birthday Celebration Under the Stars

Speakers

GENERAL STANLEY MCCHRYSTAL

Former Commander of U.S. and International Forces in Afghanistan

A one-of-a-kind commander with a remarkable record of achievement, General Stanley McChrystal is widely praised for creating a revolution in warfare that fused intelligence and operations. A four-star general, he is the former commander of U.S. and international forces in Afghanistan and the former leader of Joint Special Operations Command (JSOC), which oversees the military's most sensitive forces. McChrystal's leadership of JSOC is credited with the December 2003 capture of Saddam Hussein and the June 2006 location and killing of Abu Musab al-Zarqawi, the leader of al-Qaeda in Iraq. McChrystal, a former Green Beret, is known for his candor, innovative leadership and going the distance. Called "one of America's greatest warriors" by Secretary of Defense Robert Gates, few people can speak about leadership, teamwork and international affairs with as much insight as General Stanley McChrystal.



MARTIN REGALIA

*Chief Economist and Senior Vice President for Economic and Tax Policy
United States Chamber of Commerce*

Martin Regalia is responsible for developing U.S. Chamber of Commerce policy on tax and economic issues. He also oversees the Chamber's Council on Small Business and the Corporate Leadership Advisory Council. Regalia appears regularly on national television news and debate programs, testifies before congressional committees, authors articles and publications on a variety of economic topics, and speaks to many groups across the country.



GARRISON WYNN

President, Wynn Solutions

Garrison Wynn helps people learn how to make the jump from being great at what they do to understanding and developing the qualities it takes to be chosen for the job. He gets people to understand why their products, services or leadership styles – or those of their competitors – are selected. Wynn has worked with some of the world's most effective corporate leaders and sales people, from multibillion-dollar manufacturers to top New York Stock Exchange wire houses. He has a background in manufacturing, entertainment, telecommunications and financial services. He is the best-selling author of the book *The Real Truth About Success*.



Exhibition

Visit exhibitors to check out the latest available technology and services.
A select group of leasing and finance industry service providers is exhibiting at the Annual Convention, giving you a look at services available to help increase the operational efficiency of your company.

For more information on becoming an exhibitor, please contact Steve Wafalosky at stevew@larichadv.com or 440-247-1060.



Corporate Entertainment Functions

Companies wishing to hold private parties may do so on Monday, October 24, any time after 5:30 p.m.

Please send requests for function space at the JW Marriott Hill Country to Lesley Sterling, VP, Business and Professional Development, at lstirling@elfaonline.org or 202-238-3435. Please specify the type of function, timing and number of people expected.

We request that companies planning events outside the JW Marriott Hill Country provide ELFA with information about the function in the event of emergencies or inquiries. If assistance is needed with planning an event outside the hotel, Lesley Sterling can provide recommendations of facilities and activities available for parties.



Community Service Projects

Habitat for Humanity San Antonio Sunday, October 23

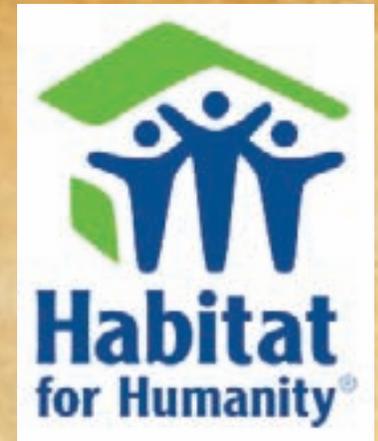
9:00 a.m. – 1:00 p.m.

Habitat for Humanity of San Antonio (HFHSA) helps build simple, decent and affordable houses without interest or profit. They work with very low-income families whose total income is generally 25% - 60% of the area median income. Families spend a minimum of 300 hours investing in "sweat equity" where they support and help build their own house and that of their neighbors. In the 34-year history of HFHSA, homeowners have had less than a 2% foreclosure rate.

HFHSA funding comes through partnerships with individuals, corporations, foundations, religious organizations and civic groups. It costs approximately \$63,000 to build a Habitat house, including materials, tools and supplies. HFHSA relies mostly on private sources of funding to build affordable houses. One hundred percent of every donated dollar goes directly into their building program.

Attendees will work on some aspect of home improvement or construction including: painting, caulking, landscaping, minor repairs and exterior clean-up. All work will be supervised by experienced volunteers.

This project can only accommodate 50 people, so if you would like to participate, please reserve your spot when registering for the convention.



Community Service Projects



Soldiers' Angels Sunday, October 23

2:30 – 4:00 p.m.

"May No Soldier Go Unloved"

Soldiers' Angels is a volunteer-led 501(c)(3) nonprofit providing aid and comfort to the men and women of the United States Army, Marines, Navy, Air Force and Coast Guard and their families. Founded in 2003 by the mother of two American soldiers, its hundreds of thousands of Angel volunteers assist veterans, wounded and deployed personnel and their families in a variety of unique and effective ways. Soldiers' Angels honors and upholds the families whose loved ones have paid the ultimate price for our freedom and safety.

Soldiers' Angels volunteers send hundreds of thousands of care packages and letters to "adopted" deployed service members. They supply the wounded with their "First Response Backpacks" at the Combat Support Hospitals in Iraq and Afghanistan and at the major military hospital in Germany, as well as provide care and comfort to those in stateside military and VA facilities. Soldiers' Angels has partnered with the Department of Defense to provide voice-controlled/adaptive laptops to over 6,000 severely-wounded service members, as well as other technology that supports rehabilitation.

To learn more about this organization, please visit their website:

<http://soldiersangels.org/>

Attendees will assemble care packages for the soldiers and include hand-written notes with each package. A representative from Soldiers' Angels will speak to attendees about the program and all that they do.



If you would like to be one of the sponsors for this year's community service projects, please contact Steve Wafalosky at steve@larichadv.com or 440-247-1060.

Tournaments

Convention Golf Tournament Sunday, October 23

8:15 a.m. start time

The ELFA golf tournament takes place on the AT&T Canyons Course at the JW Marriott Hill Country Resort. This course, which was designed by Pete Dye, sits on a great piece of land that provides panoramic views of an adjacent 750-acre nature preserve. The design, which measures more than 7,500 yards, is true to nature and the flow of the land. The dramatic elevation changes and hill country views make this course not only challenging, but breathtaking as well.



Prizes will be distributed to the winning teams. Players have the option of forming their own foursomes or being placed into foursomes. The cost of the tournament is \$275, which includes continental breakfast, green fees, cart and lunch. If you are interested in playing in the tournament, please check the appropriate box on the registration form and include the \$275 with your registration fees. To put together or join a foursome, visit the online registration page at www.elfaonline.org/pub/events/2011/AC/Golfpairings.cfm.

Convention Tennis Tournament Sunday, October 23

8:30 a.m. start time

The ELFA Annual Tennis Tournament will be held at the JW Marriott Hill Country Tennis Courts. The \$85 fee includes refreshments, a can of balls for each player, and lunch. If you are interested in playing in the tournament, please check the appropriate box on the registration form and include the \$85 with your registration fees.



NOTE: There will be no refund of golf or tennis fees after Friday, September 30.

Spouse/Companion Program

San Antonio, Texas, is a wonderful destination and ELFA has planned some terrific activities for spouses. We encourage you to bring your spouse this year.

A spouse or companion attending any portion of the convention or social function must be registered and pay the appropriate spouse/companion fee. If he or she is employed in leasing, the full member attendee registration fee is due.

For your enjoyment during the ELFA Annual Convention, we are offering different packages for spouse/companion attendees. Choose the package that fits into your plans.

Package #1

Full Convention Registration

This package includes all convention activities. Spouses or companions who register for the full convention package are entitled to attend all sessions and social activities, including the Sunday Opening Reception, the Tuesday Night Closing Party, special spouse programs on Monday and Tuesday, and breakfast each morning.

Package #2

Evening Events Only

This package includes the Sunday Opening Reception and the Tuesday Night Closing Party. Spouses or companions registering for this package may also attend any business sessions they like.

Package #3

Special Spouse/Companion Activities

This package includes the special events planned specifically for spouses and companions, separate from convention sessions on Monday and Tuesday. Descriptions of each of these special events follow.

Monday, October 24

10:00 a.m. – 3:00 p.m.

Cruisin' and Explorin' San Antonio

Experience the best that San Antonio has to offer! The tour will begin with the famous Alamo, established in 1718. Guests will see remains of the original structures, including the chapel, which is now a shrine to the fallen Alamo heroes. Within the beautifully landscaped grounds is the Long Barracks Museum, once the mission's "convento," which chronicles the colorful history of the Cradle of Texas Liberty and San Antonio.

Guests will then experience the river on a chartered River Cruiser. The barge captain will provide historical and entertaining commentary as you pass through the pages of San Antonio history.

You will disembark for lunch at a private dining club, Club Giraud.

The tour will end with a stop at the border-style Mexican Market, or "El Mercado." Serving as a hub of commerce years ago, it has retained much of its charm of the past, with quaint shops offering local crafts, art, clothing and food.



Tuesday, October 25

11:00 a.m. – 2:00 p.m.

Sizzling Hot San Antonio!

Want to really mix things up and get things sizzling? We've got the perfect recipe....guests will be treated to Aldaco's Mexican Restaurant and Cantino for lunch, libation and learning with Chef and Restaurateur Blanca Aldaco. Blanca will provide a hands-on demonstration of the art of making Enchiladas Verdes and Tex Mex Enchiladas, along with her delightful approach on the beauty of food in our daily lives.

Blanca, who is a native of Guadalajara, Mexico, has become synonymous with authentic Mexican cuisine. Her awards and recognitions are numerous, and her recipes and restaurants have been favorably written in publications such as *Texas Monthly*, *Food and Wine Spectator* and *Southern Living*. Along with her amazing knowledge of food, Blanca also likes to share her recipes for the perfect margarita!



On the registration form, select the package or packages that best fit your San Antonio plans, and include the appropriate fees with your convention registration.

General Information

If you are planning to arrive early, you might want to participate in these activities:

Sunday, October 23

8:15 a.m.

Golf Tournament and Luncheon (Men and Women)

*JW Marriott Hill Country
AT&T Canyons Course
Additional fee; reserve your spot
when registering for the
convention.*

8:30 a.m.

Tennis Tournament and Luncheon (Men and Women)

*JW Marriott Hill Country
Tennis Courts
Additional fee; reserve your
spot when registering for
the convention.*

9:00 a.m. – 1:00 p.m.

Community Service Project – Habitat for Humanity

*No additional fee; limited to 50
people; reserve your spot when
registering for the convention.
Transportation to the job site,
continental breakfast and
lunch provided.*

2:30 – 4:00 p.m.

Community Service Project – Soldiers' Angels

*This project will be conducted on
the grounds of the JW Marriott
Hill Country. Help soldiers and
their families. No additional
fee; reserve your spot when regis-
tering for the convention.*

Several important deadline dates are listed here. Please review carefully.

Register by Monday, August 1, 2011, to receive the discounted registration fee!

To take advantage of this discounted fee, you must also reserve your accommodations at the JW Marriott Hill Country.

Convention Registration

Registering online at the ELFA website is the FASTEST and EASIEST way to register for the convention.

Go to: www.elfaonline.org/pub/events/2011/AC/

Overnight Mail Address:

ELFA
1825 K Street, NW
Suite 900
Washington, DC 20006

All participants must be registered in advance. Registration is mandatory to attend convention and spouse functions. Registration is for the entire convention. No partial registration is available. Only individuals registered and wearing a badge may attend convention events. The full registration fee is payable in advance in U.S. funds. No registrations will be considered complete until payment is received.

The deadline for mail-in and on-line registration is Monday, October 10, 2011. Registrations will still be honored, but your name will not be included in the printed Attendee Roster. Registrations and substitutions can also be made on-site. **Please note: there are no refunds of registration fees after this date.**

The fee includes all convention business sessions, social activities, breakfasts and luncheons.

Spouse/Companion Registration Fees

A spouse/companion attending any portion of the convention or social functions must be registered and pay the appropriate spouse/companion fee (package 1, 2 or 3). If he/she is employed in leasing, the full attendee registration fee is due.

First-Time Attendee

This fee is for any individual who has NEVER attended an ELFA Annual Convention in the past but currently works for an ELFA member company. This applies even if your current company has sent others to the Annual Convention previously.

Non-Member Restrictions

A non-member company may register employees for the Annual Convention only **once**. A non-member company that was previously a member of the ELFA may not register employees for the ELFA Annual Convention for a period of one year. ELFA welcomes non-members to join the ELFA and attend the Annual Convention. For further information about membership, please contact Kesha Robinson at krobinson@elfaonline.org.

Hotel Accommodations

ELFA does not arrange for hotel accommodations, but provides reservation information for registrants. Please register as an attendee to the convention before making your hotel reservations. Anyone making a hotel reservation at the JW Marriott Hill Country who does not register for the ELFA Annual Convention will be excluded from the ELFA block. Those reservations will be based solely on availability and will be at the regular guest room rate.

A block of rooms is being held for attendees of the 2011 ELFA Annual Convention at the JW Marriott Hill Country Resort, 23808 Resort Parkway, San Antonio, TX 78261. Please make your hotel reservations **no later than Wednesday, September 21**, in order to obtain accommodations at the special ELFA Annual Convention rate of \$295 single/double. Accommodation requests received after the cutoff date are subject to availability and may be at a higher rate.

Those planning to arrive early to participate in the ELFA sports tournaments or community service projects on Sunday, October 23, are urged to make hotel reservations early.

Online Hotel Reservations!

You may make your hotel reservations directly online at the JW Marriott Hill Country website. Follow these simple instructions:

Log on to: <https://resweb.passkey.com/go/equipmentleasing>

Enter: **Arrival and Departure Dates**

Enter : **Number of rooms needed and number of guests**

Click on: **Search**

Once the reservation is complete, you will receive an instant confirmation number via e-mail (as long as your e-mail address has been entered).

Phone-In Reservations

You may also call the hotel directly at **800-266-9432** to make your reservations. Let the reservations clerk know you will be attending the ELFA Annual Convention in order to get the special convention rate.

Suite Reservations

A number of suites have been reserved for private entertaining. Companies wishing to hold private parties should plan to schedule these on **Monday, October 24, any time after 5:30 p.m.** Please contact Lesley Sterling, VP Business and Professional Development, at lstirling@elfaonline.org or 202-238-3435 to reserve a suite. Please specify the type of function, timing and number of people expected.

Getting There

The resort is conveniently located just north of San Antonio International Airport. While the resort does not provide transportation from the Airport, convenient taxi service is available. In addition, Hertz Car Rental is located at the resort.

Driving directions to the hotel are available on the hotel website:
www.jwsanantonio.com/

For further information about the JW Marriott Hill Country and all it has to offer, please visit their website at www.jwsanantonio.com/

Photographs Taken at the Convention

By registering for this conference you authorize ELFA the right to use any photographs taken of you during the course of the ELFA Annual Convention. Photographs may be used in promotional materials or stories that appear in professional publications.

Recording of Breakout Sessions

ELFA will be recording all concurrent breakout sessions and will be providing attendees with a copy of all recordings as part of their registration fee. Questions and comments from the audience will also be recorded. By registering for this conference you authorize ELFA the right to use any recordings of questions you might ask or comments you might make during any of the breakout sessions.

What To Pack

Business casual dress for education sessions is encouraged. The temperature range in San Antonio during October is high 70's to low 80's (daytime) to high 50's to mid 60's (nighttime). Suggested dress for social events is as follows:

Sunday Evening Welcoming Reception – Casual and comfortable attire, such as slacks and polo shirt.

Monday/Tuesday Optional Spouse Programs – Casual attire, comfortable shoes

Tuesday Night Party – Casual attire

Deadline Dates, Cancellations & Substitutions

Deadline Dates at a Glance

- **Monday, August 1, 2011:** Deadline to receive the special early bird registration fee
- **Wednesday, September 21, 2011:** Cutoff date to make hotel reservations at the JW Marriott Hill Country at the special convention rate.
- **Monday, October 10, 2011:** Last day for mail-in and online registrations. After this date registrations can be made on-site.
There are no refunds of registration fees after this date.

Cancellation Policy

Cancellations to the Annual Convention must be made in writing. This letter may be:

- a. mailed to Janet Fianko at ELFA Headquarters:
1825 K Street, NW, Suite 900, Washington, DC 20006-1203
 - b. faxed to (202) 478-0980, Attn: Janet Fianko, or
 - c. emailed to Janet Fianko at jfianko@elfaonline.org
- *Refund minus \$100:* Should you need to cancel, refunds will be processed less a \$100 processing fee.
 - *No refund:* No refunds of registration fees will be given for cancellations received on or after **Monday, October 10, 2011**. ELFA regrets that refunds will not be given for no-shows.

Substitutions

Substitutions for the entire program may be made at any time including on-site registration.



ELFA Convention Registration Form

Registering online at the ELFA website is the FASTEST and EASIEST way to register for the convention. Go to: www.elfaonline.org/pub/events/2011/AC/

Return this form with convention registration fees to:

Equipment Leasing and Finance Association, P.O. Box 34733, Alexandria, VA 22334-0733 or fax 202-478-0980.

Overnight mail address: ELFA, 1825 K Street, Suite 900, Washington, DC 20001

Make check payable to ELFA. Confirmation of registration will be sent.

Please type or print all information clearly.
Please copy this form for additional registrations.

Name _____

Title _____

Nickname for badge _____

E-mail address _____

Company _____

Address _____

City _____ State _____ Zip _____

Phone _____ Fax _____

Spouse/Companion (if attending)

Name _____

Nickname for Badge _____

Fees

Member Company Representatives

	<u>Before August 1</u>	<u>After August 1</u>
<input type="checkbox"/> First Person per company	\$1750	\$1825
<input type="checkbox"/> Each Additional company rep	\$1495	\$1570
<input type="checkbox"/> First-Time Attendee*	\$1070	\$1145

*this fee applies only to individuals who have not previously attended the Annual Convention and who work for an ELFA Member company

Non-members (each attendee*) \$3525 \$3600

*Non-member company representatives may attend the ELFA Annual Convention one time. If your company has attended as a non-member previously, your company must join the ELFA before registering representatives to the convention this year.

Spouse/Companion

Package #1 (All Inclusive) \$625

Package #2 (Evening Events only) \$425

Package #3 (Daytime Activities)

Monday Event (Crusin' & Explorin' San Antonio) \$120

Tuesday Event (Sizzling - cooking demo & lunch) \$120

Golf (includes continental breakfast and luncheon) \$275

Tennis (includes continental breakfast and luncheon) \$ 85

Amount Enclosed (U.S. Currency) \$ _____

Community Service Projects

Yes! I would like to participate in the Habitat for Humanity Community Service Project on Sunday, October 23, from 9:00 a.m. – 1:00 p.m. (There is no additional fee to participate in this event.)

Yes! My spouse/companion will also participate in Habitat for Humanity (spouse/companion must be registered to attend the convention).

Yes! I would like to participate in Soldiers' Angels Community Service Project on Sunday, October 23, from 2:30 – 4:00 p.m. (There is no additional fee to participate in this event.)

Yes! My spouse/companion will also participate in Soldiers' Angels (spouse/companion must be registered to attend the convention).

Golf

Yes! I will be participating in the ELFA Golf Tournament on Sunday, October 23, beginning at 8:15 a.m. (shotgun start) on the AT&T Canyons Course. I am enclosing \$275 with my registration fee for this purpose. **No refunds for golf cancellations will be accepted after Friday, September 30.** To put together a foursome, visit the online registration page at www.elfaonline.org/pub/events/2011/AC/Golfpairings.cfm.

Yes my spouse/companion will be playing golf and I have enclosed the additional \$275. (Your spouse/companion must be registered to attend the convention in order to participate in the tournament.)

Tennis

Yes! I will be participating in the ELFA Tennis Tournament on Sunday, October 23, beginning at 8:30 a.m. I am enclosing \$85 with my registration fee for this purpose. **No refunds for tennis cancellations will be accepted after Friday, September 30.**

Yes! My spouse/companion will be playing tennis and I have enclosed the additional \$85. (Your spouse/companion must be registered to attend the convention in order to participate in the tournament.)

If paying by credit card:

Amex Visa Mastercard Discover Diners Club

Name _____

Card # _____ Exp. Date _____

Amount to be charged _____

Name as it appears on the Card _____

Billing Address of the Card _____

Signature _____

Mail-in Registration Deadline is Monday, October 10, 2011. All registration fees are payable in advance