



ELFA Capitol Connections

May 13-14, 2008

Westin Embassy Row • Washington, DC

Capitol Connections is a component of the ELFA Grassroots Program designed to present a united voice for public policy impacting the equipment leasing and finance industry.

ELFA member participation in the political process is critical if policymakers are to understand the nature, scope and public policy issues affecting the equipment finance sector.

Highlights of the 2008 program include:

- Detailed briefing on the latest public policy issues
- Meetings with elected officials and legislative staff on Capitol Hill
- Meetings with key regulators at select federal agencies
- Networking reception for attendees

Preliminary Schedule of Events

Tuesday, May 13

Attire: Business

11:00 noon – 1:30 pm

Registration

12:00 noon – 1:00 pm

Working Lunch: Issue briefing and meeting preparation

1:00 pm – 1:30 pm

Agency team meetings

2:00 – 5:30 pm

Capitol Connections Programming Executive and Legislative Branch meetings

5:30 – 7:30 pm

Reception at D'Acqua Restaurant

Speaker: The Honorable John M. Spratt
Chairman, Budget Committee
U.S. House of Representatives

Wednesday, May 14

Attire: Business

7:30 am

Group breakfast at the Westin Embassy Row

8:00 am Speaker: Mr. Carl P. Leubsdorf
Washington Bureau Chief
Dallas Morning News

8:00 am

LeasePAC event honoring Congressman Richard Neal.

Contribution required. Contact knienaber@elfaonline.org for details.

9:00 am - 4:00 pm

Capitol Connections Programming Executive and Legislative Branch meetings

Registration & General Information

To ensure that you will have meeting assignments and to meet security requirements for entering federal buildings, please register by **Friday, April 25, 2008**.

Registration is available online at <http://www.elfaonline.org/pub/events/2008/CC/> or use the attached registration form to

1. Mail your completed form to the Equipment Leasing and Finance Association, Inc. PO Box 34733, Alexandria, VA 22334-0733.
2. If you are using Express Mail, send completed conference registration form to ELFA, 1825 K Street, NW, Suite 900, Washington, DC 20006-1203
3. Or, fax completed form to ELFA at (202) 478-238-3418

Fees:

There is no fee for ELFA members to attend this conference.

Only current members of the Equipment Leasing and Finance Association may register for this meeting. If you are interested in joining ELFA, please call ELFA Member Services at (202) 238-3418.

Sponsorship Opportunities

Sponsoring events and functions at ELFA meetings provides excellent exposure for your company. Contact Sally Maloney at smaloney@elfaonline.org or (202) 238-3427 if you are interested in sponsoring any of the conference events.

Photographs Taken at the Conference

Please Note the Following. Photographs of speakers and attendees may be taken at this conference. These may appear in ELFA publications or on the ELFA website. By registering



for this conference, you authorize ELFA the right to use any photographs taken of you during the course of the Capitol Connections.

Issue Briefings

Please visit the ELFA Online Advocacy Info Center at <http://advocacy.elfaonline.org> for policy issues briefings and talking points. As the date for the conference approaches, ELFA will focus messaging on specific topics. Those issue briefs will be updated closer to the conference date to ensure a timely message.

Federal Agency Meeting Assignments

We are assembling a full program of Executive and Legislative Branch meetings to ensure maximum exposure of our industry to key policy makers while efficiently utilizing your time. Please review the list of possible executive branch agencies on the registration form to determine any that may be of particular interest. While we cannot guarantee everyone's first choice, your input is crucial to our planning efforts.

Capitol Hill Meeting Assignments

ELFA will be scheduling legislative meetings with our target list of elected officials in the House and Senate. Conference attendees will be assigned meetings based on geography to the extent possible.

Hotel Information

A block of rooms is being held for attendees of the 2008 Capitol Connections at the Westin Embassy Row, 2100 Massachusetts Avenue NW Washington, DC 20008. A special conference

rate of \$339 + 14.5% tax single/double occupancy is being offered to attendees. Please call the hotel directly at (202) 293-2100 before **April 14, 2008** to ensure the group rate. Be sure to tell the reservations clerk you are attending ELFA Capitol Connections in order to get the group rate. Reservations made after the April 14 cutoff date are based on availability and may be at a higher rate.

Getting There

The Westin Embassy Row Hotel is located at Dupont Circle near the heart of downtown Washington, DC. The hotel is 5 miles from Reagan National Airport – taxis are readily available for approximately \$18. The Metro (subway) is also available from Reagan National to the hotel. Dulles International is 25 miles from the hotel with a taxi fare estimated at \$65.

For further information on this hotel, check out their website: <http://www.starwoodhotels.com/westin/property/overview/index.html?propertyID=245>

Attire:

Business attire

Inquiries

Email for registration inquiries:

msscott@elfaonline.org

(Note: no registrations can be made by telephone)

For questions about the conference agenda, contact Kelli Nienaber at knienaber@elfaonline.org or 202-238-3429



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Conference Registration Form

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Please note: you may also register for this conference via the Internet at ELFA Online at <http://www.elfaonline.org/pub/events/2008/CC/>

Registration Fees:

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Non-Members:
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Please use one form per registrant: copy form for additional registrations. To ensure that you will have meeting assignments and to meet security requirements for entering federal buildings, ELFA must receive your registration by **Friday, April 25, 2008.**

NAME _____

NICKNAME FOR BADGE _____

TITLE _____

COMPANY _____

ADDRESS _____

CITY/STATE/ZIP _____

TELEPHONE _____

FAX _____

E-MAIL ADDRESS _____

Please note the following:

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Agency Preferences:

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Please rank your top three preferences:

- Department of Commerce, International Trade Administration
- Department of Transportation- Rail
- Department of Transportation- Air
- Department of Transportation- Mass Transit
- Department of Treasury, Assistant Secretary for Tax Policy (*Limited Availability*)
- Export-Import Bank
- Overseas Private Investment Corporation
- Securities and Exchange Commission, Office of the Chief Accountant
- Small Business Administration, Office of Advocacy
- World Bank/ International Finance Corporation

Help Us Understand What You Want From Your Association!

To ensure that ELFA focuses its efforts and resources on what you do, please complete the following two sections. Note: Registration for this conference cannot be completed without this information.

Section I.

I am primarily involved in the following market (*choose one*)

- Small Ticket** – Transactions under \$250,000 either individually or through lines
- Middle Market** – Transactions between \$250,000 and \$5 million either individually or through lines
- Financial Institutions** – Financial services companies (commercial banks, investment banks, multi-line finance companies) engaged in middle market and large ticket sectors
- Captive & Vendor Program** – Vendor and manufacturer support activities either as a third party or captive organization
- Service Provider** – All Associate members of ELFA. Primarily involved in providing legal, accounting, software and systems support, as well as other specialized professional services

Section II.

My Primary Job Function and Areas of Interest (*Choose no more than three*)

- | | | |
|--|--|---|
| <input type="checkbox"/> Accounting (AC) | <input type="checkbox"/> Credit (CR) | <input type="checkbox"/> Municipal (MU) |
| <input type="checkbox"/> Administrative (AD) | <input type="checkbox"/> Documentation (DM) | <input type="checkbox"/> Operations (OP) |
| <input type="checkbox"/> Appraisals (AP) | <input type="checkbox"/> Equip. Mgmt/ | <input type="checkbox"/> PR/Communications (PR) |
| <input type="checkbox"/> Asset Manager (AM) | Remarketing (ER) | <input type="checkbox"/> Recruiter (RC) |
| <input type="checkbox"/> Broker (BR) | <input type="checkbox"/> Human Resource (HR) | <input type="checkbox"/> Research (RE) |
| <input type="checkbox"/> Business Development (BD) | <input type="checkbox"/> Insurance (IN) | <input type="checkbox"/> Sales (SA) |
| <input type="checkbox"/> Collections (CO) | <input type="checkbox"/> Legal (LG) | <input type="checkbox"/> Syndications (SN) |
| <input type="checkbox"/> Corporate Executive (CE) | <input type="checkbox"/> Marketing (MK) | <input type="checkbox"/> Tax (TX) |
| <input type="checkbox"/> Consultant (CT) | <input type="checkbox"/> Mergers & Acquisitions (MA) | <input type="checkbox"/> Training (TG) |
| <input type="checkbox"/> Controller (CN) | <input type="checkbox"/> MIS (IT) | <input type="checkbox"/> Treasurer (TR) |

Confirmations will be forwarded after registrations are received and processed.